Message Text

UNCLASSIFIED

PAGE 01 BANGKO 02129 280344Z ACTION EA-09

INFO OCT-01 ISO-00 EB-08 /018 W

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FM AMEMBASSY BANGKOK

TO USDOC WASHDC

INFO SECSTATE WASHDC 8672

UNCLAS BANGKOK 2129

E.O. 11652: N/A TAGS: BEXP, TH

SUBJECT: ADS REQUEST FOR ARA MANUFACTURING COMPANY, GRAND

PRAIRIE, TX.

REF: COMMERCE CD 144, DECEMBER 6, 1976

THE FOLLOWING FIRMS HAVE BEEN CONTACTED AND HAVE EXPRESSED INTEREST IN REPRESENTING THE U.S. FIRM AS AN EXCLUSIVE AGENT FOR AUTOMOBILE AIR-CONDITIONING SETS AND RELATED SUPPLIES:

1. ANG THONG LIMITED PARTNERSHIP

418 SIAM SQUARE AREA 1, RAMA I ROAD

BANGKOK 5, THAILAND

CONTACT: MR. KAMTHORN ROONGROJ, MANAGER

PHONE: 2516696-8, CABLE: NONE, TELEX: NONE

COMMENT: MR. KAMTHORN STATED THAT AT THE MOMENT COMPETITION

AMONG AUTO-AIR CONDITIONING SETS IS VERY KEEN, BUT THE

FUTURE TREND IS STILL POSITIVE. MR. KAMTHORN IS INTERESTED

IN IMPORTING ARA SETS, IN CKD TYPE FOR ASSEMBLY LOCALLY

BY COMBINING WITH LOCALLY MADE PARTS. HE WOULD LIKE TO

TALK WITH THE ARA REPRESENTATIVE DURING HIS FEBRUARY

TRIP TO THAILAND.

ANG THONG IS A MEDIUM SIZE TRADING COMPANY, DEALING MAINLY

IN AIR-CONDITIONING AND REFRIGERATION PARTS.

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2. R.R.S. COMPANY LIMITED

1382-4 BANTUDTHONG ROAD

BANGKOK, THAILAND

CONTACT: MR. LERTSAKDI PHUCHANAKIT, MANAGING DIRECTOR

PHONE: 2514416, CABLE: NONE, TELEX: NONE

COMMENT: MR. LERTSAKDI STATED THAT HE IS VERY INTERESTED IN ARA PRODUCTS AND WISHES TO BE AN EXCLUSIVE AGENT, IF

THE LISTED PRICES CAN BE NEGOTIATED. R.R.S. IS THE EXCLUSIVE DISTRIBUTOR IN THAILAND FOR MADICO

3. DAY & KNIGHT ENGINEERING SERVICE CO., LTD.

265-7 RAJDAMRI ROAD, BANGKOK BAZAAR

BANGKOK, THAILAND

SOLAR CONTROL FILM.

CONTACT: MR. VICHIEN CHIRAKRANONT, ASST. MANAGING DIRECTOR

PHONE: 2526173, CABLE: NONE, TELEX: NONE

COMMENT: MR. VICHIEN INFORMED US THAT AT PRESENT THE

MARKET FOR AUTO-AIRCONDITIONERS DEPENDS ON THEIR PRICE.

IF THE LISTED PRICE OF ARA CAN BE NEGOTIATED, HE IS VERY

INTERESTED TO BE EXCLUSIVE AGENT. HE WISHES TO DISCUSS

WITH THE ARA REPRESENTATIVE DURING THE FEBRUARY TRIP TO

THAILAND. FIRM'S AFFILIATE, PETER COOL, IS A SERVICE

CENTER FOR AUTO-AIRCONDITIONERS.

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Message Attributes

Automatic Decaptioning: X

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Subject: ADS REQUEST FOR ARA MANUFACTURING COMPANY, GRAND PRAIRIE, TX.

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Review Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009

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